

Cincinnati Works, Inc.
Statements of Financial Position
December 31, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Assets:		
Cash and cash equivalents	\$ 900,744	1,167,815
Investments	3,121,443	2,509,857
Accounts receivable	238,370	240,157
Contributions receivable, net of discount	1,351,960	1,610,284
Prepaid expenses and other assets	40,204	31,799
Furniture and equipment, net	53,027	102,639
Operating right-of-use assets	<u>450,198</u>	<u>675,649</u>
Total assets	\$ <u>6,155,946</u>	<u>6,338,200</u>
Liabilities and net assets		
Liabilities:		
Accounts payable	\$ 23,430	4,983
Accrued expenses	202,279	51,158
Lease liabilities	<u>469,518</u>	<u>694,829</u>
Total liabilities	<u>695,227</u>	<u>750,970</u>
Net assets:		
Without donor restrictions	2,488,808	2,340,604
With donor restrictions	<u>2,971,911</u>	<u>3,246,626</u>
Total net assets	<u>5,460,719</u>	<u>5,587,230</u>
Total liabilities and net assets	\$ <u>6,155,946</u>	<u>6,338,200</u>

See accompanying notes to the financial statements.

Cincinnati Works, Inc.
Statements of Activities
Years Ended December 31, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Changes in net assets without donor restrictions		
Revenues, gains and other support:		
Contributions and grants	\$ 2,606,532	1,391,505
Employer fees	942,604	888,175
Investment return, net	310,967	356,190
Contributed goods and services	112,742	158,157
Net assets released from restrictions	1,391,667	1,821,724
Other income	<u>3,739</u>	<u>48,153</u>
Total revenues, gains and other support	<u>5,368,251</u>	<u>4,663,904</u>
Expenses:		
Employment services	315,281	-
Workforce development	490,392	2,115,520
Workforce connection	610,583	922,944
Financial wellness	821,737	-
Community partnership	377,102	-
Fair chance works	<u>473,718</u>	<u>-</u>
Total program services	<u>3,088,813</u>	<u>3,038,464</u>
Management and general	1,768,116	1,121,050
Fundraising	<u>363,118</u>	<u>531,130</u>
Total support services	<u>2,131,234</u>	<u>1,652,180</u>
Total expenses	<u>5,220,047</u>	<u>4,690,644</u>
Change in net assets without donor restrictions	<u>148,204</u>	<u>(26,740)</u>
Changes in net assets with donor restrictions		
Revenues and other support:		
Other contributions and grants	1,116,952	2,726,915
Net assets released from restrictions	<u>(1,391,667)</u>	<u>(1,821,724)</u>
Change in net assets with donor restrictions	<u>(274,715)</u>	<u>905,191</u>
Change in net assets	(126,511)	878,451
Net assets, beginning of year	<u>5,587,230</u>	<u>4,708,779</u>
Net assets, end of year	\$ <u>5,460,719</u>	<u>5,587,230</u>

See accompanying notes to the financial statements.

Program

See accompanying notes to the financial statements.

Cincinnati Works, Inc.
Statement of Functional Expenses
Year Ended December 31, 2023

	Program					
	Workforce Development	Workforce Connection	Total	Management and General	Fundraising	Total Expenses
Salaries, wages and benefits	\$ 1,755,184	804,849	2,560,033	806,064	304,119	3,670,216
Occupancy and utilities	164,617	33,840	198,457	165,458	27,378	391,293
Professional services	49,809	23,239	73,048	94,198	63,732	230,978
Other	15,208	22,116	37,324	42,192	29,254	108,770
Marketing	8,956	6,347	15,303	340	82,416	98,059
Direct job seeker and advancement	79,428	13,936	93,364	-	-	93,364
Equipment and supplies	42,318	18,617	60,935	12,798	12,892	86,625
Provision for credit loss	-	-	-	-	11,339	11,339
	<u>\$ 2,115,520</u>	<u>922,944</u>	<u>3,038,464</u>	<u>1,121,050</u>	<u>531,130</u>	<u>4,690,644</u>

See accompanying notes to the financial statements.

Cincinnati Works, Inc.
Statements of Cash Flows
Years Ended December 31, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Cash flows from operating activities:		
Change in net assets	\$ (126,511)	878,451
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Discount on contributions receivable	(13,660)	2,808
Depreciation	51,879	87,092
Contributed property	-	(31,300)
Amortization of operating right-of-use assets	225,451	222,427
Change in operating lease liabilities	(225,311)	(215,847)
Net realized and unrealized gain on investments	(148,468)	(294,454)
Loss on disposal of fixed assets	-	3,210
Provision for credit loss	-	11,339
Changes in assets and liabilities:		
Accounts receivable	1,787	411,127
Contributions receivable	271,984	(503,957)
Prepaid expenses and other assets	(8,405)	(57)
Accounts payable	18,447	(24,710)
Accrued expenses	<u>151,121</u>	<u>1,391</u>
Net cash provided by operating activities	<u>198,314</u>	<u>547,520</u>
Cash flows from investing activities:		
Purchases of investments	(1,328,300)	(2,249,670)
Sales and maturities of investments	865,182	2,201,400
Purchases of furniture and equipment	<u>(2,267)</u>	<u>(16,797)</u>
Net cash used by investing activities	<u>(465,385)</u>	<u>(65,067)</u>
Net change in cash and cash equivalents	(267,071)	482,453
Cash and cash equivalents at beginning of year	<u>1,167,815</u>	<u>685,362</u>
Cash and cash equivalents at end of year	\$ <u>900,744</u>	<u>1,167,815</u>

See accompanying notes to the financial statements.